



An Roinn Talmhaíochta,
Bia agus Mara
Department of Agriculture,
Food and the Marine

Information booklet for applicants to the open call for Valuers

The On-Farm Market Valuation Scheme (OFMV) is the main element of the compensation regime for bovine livestock slaughtered as part of a national statutory disease eradication programme.

Compensation is paid to farmers who suffer a disease breakdown provided they comply with

- (i) the rules governing the National Statutory Disease Eradication Programme,
- (ii) the National/EU legislative requirements and
- (iii) the controls administered by the Department of Agriculture, Food and the Marine relating to the bovine livestock concerned.

Compensation shall not exceed the open market value of an animal before its destruction, less any salvage value or payment under a policy of insurance in respect of it, as if it were not affected by disease.

1. The main features of the bovine livestock valuation system include:

- 1.1 Following a disease breakdown, **the farmer will be given a choice of suitable Valuers** to select from to carry out the valuation. Therefore, the Department of Agriculture, Food and the Marine cannot give any guarantee in relation to the number of valuations a Valuer will be requested to carry out during the lifetime of the panel.
- 1.2 The '*Compensation Arrangements for the TB Eradication Scheme - Important Information for Herdowners/Keepers*' which is issued to farmers at the time of breakdown sets out the procedures in this regard.
- 1.3 Valuers are provided electronically, on a weekly basis, with the current Summary Market Prices as issued by the Department of Agriculture, Food and the Marine. Following issue, the weekly summary values will apply from the following Monday up to and including the following Sunday.
- 1.4 The Department of Agriculture, Food and the Marine will assemble and forward the necessary identification, breeding and registration details, as provided to the Department of Agriculture, Food and the Marine's Animal Identification and Movement (AIM) system, by email to the independent Valuer in advance of the Valuer making arrangements with the Herdowner to carry out the valuation.
- 1.5 Following notification, valuations are required to be completed within the next 3 working days. The valuation will be based on the current market values by reference to the appropriate summary guideline prices drawn up by Department of Agriculture, Food and the Marine's staff. In the case of appeal valuations, the summary price listing applicable at the date of the initial valuation will also be used for the appeal valuation.

- 1.6 Valuations must be carried out in accordance with the requirements set out in the “*Compensation arrangements for the TB Eradication Scheme- important information for herdowners/keepers*” and the “*Guidelines for Valuers*”
- 1.7 The Valuer will contact the Herdowner to arrange a mutually convenient time to carry out the valuation, within 3 working days of notification by the Department of Agriculture, Food and the Marine.
- 1.8 Valuers are required to convey completed valuations in writing electronically to the Department of Agriculture, Food and the Marine and to the Herdowner either by post, hand or electronically within **2 working days** of completion of the valuation. **Valuations must not be communicated verbally to the parties concerned.** All other documentation relating to the valuation in the form of dairy production data and pedigree breed certificates must also be forwarded to the Department of Agriculture, Food and the Marine.
- 1.9 Where a Herdowner *or* the Department of Agriculture, Food and the Marine does not accept the **first** valuation, **this can be appealed by either side.** In such cases, the party making the appeal can choose a Valuer from the list provided.
- 1.10 In situations where the **first** valuation is not accepted, the Department of Agriculture, Food and the Marine or Herdowner is required to have the **appeal** valuation process completed within a further **4 working days.** This **4** day period includes **1** working day for assignment of the appeal valuation to a Valuer who is then required to undertake the valuation within **3** working days (maximum).
- 1.11 Following this, as in the case of first valuations, completed appeal valuations shall be conveyed electronically to the Department of Agriculture, Food and the Marine and in writing to the Herdowner either by post, hand or electronically within **2 working days** of completion of the valuation. Appeal valuations must not be communicated verbally to the parties concerned. Rejection of the valuation by either party will result in the initiation of the Arbitration process.
- 1.12 Applicants must confirm their availability to carry out valuations on an on-going basis, as required by the Department of Agriculture, Food and the Marine. Successful Applicants must also be available to carry out appeal valuations if and as requested, as per their selected counties.
- 1.13 When requested, successful Applicants must inform, in advance, the Department of Agriculture, Food and the Marine’s liaison officer (Supervisory Agricultural Officer) of the date/time that a valuation is to be carried out.
- 1.14 Successful Applicants are precluded from sub-contracting valuation work to another individual / group.
- 1.15 Successful Applicants must be available for training as required and will be required to keep up to date with market prices, trends in livestock breeding etc., and attend seminars as may be organised by the Department of Agriculture, Food and the Marine from time to time.
- 1.16 Successful Applicants are required to give adequate advance notice of unavailability and to advise the Department of Agriculture, Food and the Marine of any material change in their circumstances that will affect their ability to carry out this work.
- 1.17 Applicants may select to carry out valuations in one county or a number of counties.

Stage 1 Qualification Criteria.

All applicants who are ultimately placed on the panel must satisfy Department of Agriculture, Food and the Marine that they are competent in the valuation of bovine livestock. In this regard, applicants must demonstrate that they have experience in the services required.

All applicants **must** have at least 3 years relevant experience *and/or* hold a current registration with IPAV (MIPAV or MIPAV CV only)

Applicants **must** demonstrate proficiency in *assessing the confirmation of an animal*.

Applicants must also demonstrate proficiency in **two** or more of the following four areas:

- i. Livestock auctioneering / Mart management.
- ii. Livestock judging.
- iii. Live weight assessment.
- iv. Analysing market trends / market requirements.

In addition to the above, all applicants must be competent in undertaking live valuations of at least **two** of the following four categories:

- i. Pedigree Beef/Suckler Cattle
- ii. Commercial Beef/Suckler Cattle
- iii. Pedigree Dairy Cattle
- iv. Commercial Dairy Cattle.

All proficiencies will be assessed at stage 2 - live assessments

Applicants should consider whether they have the necessary experience before applying.

Applicants must meet all the qualification criteria set out above and **must** furnish all documentation, as required where indicated, along with their applications, or, if successful, prior to placement on the panel.

Stage 2 Award Criteria.

Applicants who qualify as per criteria above to proceed to stage 2 of this process will be required to undergo an assessment of their expertise in evaluating bovine livestock and overall relevant knowledge, by way of an assessment session.

At this assessment, Applicants will be required to evaluate bovine livestock and to answer questions regarding bovine livestock breeding and the livestock industry. Assessments will be scored on the basis of written answers to a questionnaire. All bovine livestock to be used in this stage of the competition will be valued beforehand by an independent expert. Applicant's evaluations will be compared with and marked against the independent evaluation.

Applicants will be ranked according to the marks achieved at the assessment. The highest ranked Applicants will be placed on the Valuers Panel relevant to the county or counties for which they have applied subject to the overall number of Valuers required per county by the Department of Agriculture,

Food and the Marine to fulfil the requirements of each county. Placement on the Valuer panel is subject to the Applicant submitting all requested documentation.

It is currently envisaged that the Department of Agriculture, Food and the Marine will require a minimum of 5 valuers per county and it is also envisaged that approximately 75 Applicants may be offered placement on the independent valuers panel.

Where the result of the competition is that less than 5 applicants are deemed successful for a county, the Department of Agriculture, Food and the Marine reserves the right to offer contracts for that county to applicants that have successfully applied for bordering counties. Where no interest is expressed by applicants in the bordering counties, the offer will be extended countrywide to successful applicants who have been placed on the independent valuers panel for the counties they have applied for.

In exceptional circumstances Valuers may be requested to undertake specialist valuations outside their preferred counties.

Successful applicants should note that their placement on the Valuer Panel does not bestow any degree of assurance as to the volume of valuation work offered and there is no guarantee that valuers whose names are offered to herdowners will be selected by the herdowner.

Fees Payable:

- i. Successful Applicants will be paid at the rates as set out below: Pricing Schedule/Fees applicable.
- ii. Payment for services will only be made in arrears, following satisfactory completion of the service, on receipt of a detailed invoice in the month following the valuation, and in accordance with the Department of Agriculture Food and the Marine's standard template.
- iii. Payments will only be made electronically to the Bank nominated by the successful Applicant and on receipt of the successful Applicant's bank details.
- iv. Payments can only be made where Valuers have a current and up to date Tax Clearance Certificate on the Department of Agriculture, Food and the Marine's payment system.
- v. The fees payable as outlined below are all inclusive and no further payments in respect of travel or communication costs will be made

Pricing Schedule/Fees Applicable

Number of Animals	Rate
1-5	€ 115.00
6 -10	€ 120.00
11-30	€ 147.00
31-50	€ 179.00
+ For each animal >50	€ 2.00